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## Max Sitnik

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### Personal Information

- Marital status: married, 1 daughter
- Nationality: Austria
- Date of Birth: 13<sup>th</sup> November 1953
- Place of Birth: Vienna

### Skills and work experience

- Working for Hewlett Packard in South East Europe from 1976 to 2013 in various Managerial Functions.
- Regional Management of South East European Regions from Finance, Operations, Human resources and Controllershship perspective.
- Set up, legal and commercial development of 16 HP companies in South East Europe (Romania, Bulgaria, Croatia, Serbia, Slovenia, Moldova,...), Central Asia (Kazakhstan, Azerbaijan and Uzbekistan) and Ukraine. Current business volume of 1 Billion US\$ and entity sizes of up to 4,000 employees per country.
- Development of the 16 HP companies in terms of Legal, Human Resource, Sales and Support Operations, IT, Infrastructure, Compliance, Accounting, Group reporting and internal and external Auditing perspective
- M&A. Mergers & Acquisition. Managed the mergers between Compaq Computers and Hewlett Packard in 2002, between EDS and Hewlett Packard in 2008/2009 and between 3Com and Hewlett Packard in 2010 for the Region.
- Implemented very stable and efficient processes for transfer pricing, dividend payments, invoice netting and repatriation of local profits for the 16 countries.

**Languages**

German - mother tongue  
English including business language - fluently  
French - leaving exams level

**Education**

1960-1964 Primary school Enzersdorf/Fischa  
1964-1972 Gymnasium Vienna  
1972-1978 University of Economy and University for Legal  
Affairs Vienna

**Additional  
qualifications**

Austrian legal certificate to employ and educate apprentices

**Hobbies**

Horse riding, long distance running, reading, gardening for  
English roses and fruits.